

Available Coaching Subjects

Benco® | Coaching
& Education

IN-OFFICE OR VIRTUAL

Financial & Reporting

- ☐ Accounts Receivable
- ☐ Collecting Co Pays
- ☐ Mail Management
- ☐ Break Even Point

Insurance

- ☐ PPO Profits-Insurance Negotiations & Credentialing
- ☐ Claim and Pre-authorization
- ☐ Clean Claims
- ☐ Assign Insurance, Insurance Plan and Allowance Table to the Patient Chart
- ☐ EOB Approval
- ☐ EOB Management
- ☐ Pt Verification

Patient Focus

- ☐ Cancellation and ASAP List
- ☐ Chart Audit
- ☐ Check Patient Out
- ☐ New Patient Registration
- ☐ Patient Check-in
- ☐ Patient Confirmations
- ☐ Phone Etiquette
- ☐ Patient Retention and Hygiene Recall
- ☐ Cancellations
- ☐ NP Acquisition
- ☐ Internal/External Marketing Campaigns
- ☐ Treatment Plan Presentation
- ☐ Periodontal Disease Program
- ☐ Hygiene Treatment Planning

Human Resources

- ☐ Bent Ericksen- HR Compliance
- ☐ Team Building
- ☐ DISC Assessment
- ☐ Office Meetings, Lunches, and Breaks
- ☐ Huddle

Operations

- ☐ HIPAA/OSHA
- ☐ Inventory Systems
- ☐ Facility and Equipment Maintenance
- ☐ Routing Slip Management
- ☐ Scheduling Guidelines
- ☐ Treatment Plan System and Follow-up

Transitions

- ☐ Buying a Practice
- ☐ Selling Your Practice
- ☐ Associate Placement

IN OFFICE ONLY

Digital Dentistry (In-person)

- ☐ 3D Scanning Education
- ☐ 3D Scanning Technique
- ☐ 3D Scanning Coding
- ☐ 3D Scanning Treatment Planning
- ☐ Implant Impression 3D Scanning Workflow
- ☐ Laser (In-person) Doctor (and Hygiene— if permitted in your state)

Create one for your office!

Any of our subjects can be done in person! We have customizable in person coaching options available for you and your team!